
Government Relations & Campaigns

PRACTICE GROUP LEADER

Toby J. McGrath
207.253.0520 Direct
tmcgrath@dwmlaw.com

RELATED PROFESSIONALS

Adam R. Cote
Amy K. Olfene
Mark C. Gallagher
Vivian A. Mikhail

WE GUIDE BUSINESSES, EDUCATORS AND GOVERNMENT TO CREATE PARTNERSHIPS THAT WORK.

Drummond Woodsum's Government Relations & Campaigns professionals provide advice and representation that dramatically affect both public opinion and public policy. We are respected and well-known in the governmental arena. Our team of professionals participates directly in the legislative and regulatory process by:

- Crafting proposed legislation
- Testifying before and seeking to influence decision makers
- Monitoring legislative and regulatory proceedings
- Participating in working groups and building coalitions
- Drafting reports and studies

Our team comprises bi-partisan professionals who are active and influential at all levels of government. We have first-hand experience in government services, politics, and public relations, and will translate your concerns into the language of lawmakers and regulators. We will advance your initiatives directly before government leaders and will work hard to help you to achieve your business and public policy goals. Team members include former elected officials and senior government leaders who offer comprehensive experience and relationships covering Maine, New Hampshire, Massachusetts and Washington, DC.

Our clients include Fortune 500 companies and leaders in:

- Business and citizens groups
- Federally recognized Indian tribes
- Insurance and financial services companies
- School districts
- Trade associations
- We work closely with executive agencies and departments and represent clients before state and local governments on issues ranging from industry-specific concerns to broader issues such as regulatory and tax policy.

Policy Areas:

- Education
- Healthcare
- Information Technology and Telecom

- Insurance and Financial
- Land Use and Environment
- Manufacturing
- Public Safety
- Public Utilities
- Transportation

Campaigns

Drummond Woodsum's Government Relations & Campaigns professionals have managed and consulted on successful Presidential, legislative, and mayoral campaigns as well as referended the state, county and local level. From beginning to end we work hand-in-hand with our partners to create and implement a winning strategy. We are committed around the clock to ensuring electoral victories.

Here is a sample of campaign victories some of our team members have worked on:

- Senator Angus King, re-election campaign 2018
- President Obama, Maine, 2008 & 2012
- No on 1 Massachusetts (Management)
- No on 1 Maine – Defeated TABOR
- No on 3 Maine – Defeated repeal of auto excise tax
- Cumberland County Civic Center Bond
- Searsport Municipal Referendum
- Maine House Democratic Caucus
- Mayor of Portland Mike Brennan
- Maine Dental School Bond

Organizational Development

An important challenge for businesses, academic institutions and non-profits today is to align the stated mission and goals with actions throughout the organization. That means making sure all your employees not only understand the organization's mission but also embrace it. Whether rolling out a new program or product or implementing a strategic plan we can help you make sure the changes 'stick'.

With a combination of diagnostics, talent strategy, and organization alignment methods we will enable you to engage your employees, maximize potential, overcome inertia, enhance teamwork, coordinate action and implement your organization's strategy.